



# University Based Entrepreneurial Ecosystems

## Contracted Research and Consulting Services

UniServices can also provide expertise consulting, processes and systems including:

- Contracted research expertise across a host of disciplines from the extensive research expertise based at the University of Auckland for client based or co-developed technologies.
- Audits and reviews of current commercialisation structures, organisation, culture, processes, systems and capabilities, and development of detailed plans for change.
- Provision of model operating processes and procedures for identification, protection, management and commercialisation of intellectual property and contract research.
- Set up of systems for coaching and mentoring research and commercialisation staff.
- Audits of research programmes and commercialisation progress.
- Workshops for researchers to develop ideas and inventions into business plans.

## Technology Investment Opportunities

UniServices provides the opportunity to invest into the development of early stage technologies from the University of Auckland and acquire rights for commercialisation. UniServices has a vast portfolio of intellectual property across life sciences (including pharma), ICT, agritech, engineering and science. We seek to engage industry early to develop the technologies into products through licensing and contract research as well as the creation of spin out companies with external investment.

## Auckland UniServices Limited

UniServices is dedicated to connecting the University's capabilities to business and investors, government and the community.

In 25 years UniServices has grown to produce an income of over NZ\$130 million per annum, far surpassing any similar organisation in New Zealand and Australia. Income derives from contract research and consulting, customised education programmes for 25,000 students around the world, and from transferring intellectual property developed by staff and students at the University to the public and private sectors. Across all of its business, more than 35% of UniServices' clients are international.



UniServices is a substantial New Zealand organisation with over 700 employees, working with clients in 45 countries including China, and with access to many more academic staff from the University of Auckland. The work of UniServices supports the leadership position of the University of Auckland, and allows the University to expand and enhance its capabilities in commercial and basic research.

Auckland UniServices Limited is very successful at contracting research and transferring intellectual property from the University of Auckland to the public and private sectors, and is an exemplar of how research organisations and businesses partner together to achieve mutual benefit.

UniServices works alongside world-class academics to identify, protect and develop discoveries with commercial potential, find business partners and commercialise IP.

It adds value to business through:

- research to develop new technology and technical solutions
- technology commercialisation through licensing
- consulting to enable implementation world class operations
- customised education programmes

UniServices has an extensive portfolio of new technologies available for commercial licensing, and spin out companies for investment, based on over 400 new inventions and hundreds of new patents lodged in the last five years alone.

**uniservices**

## Contact

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