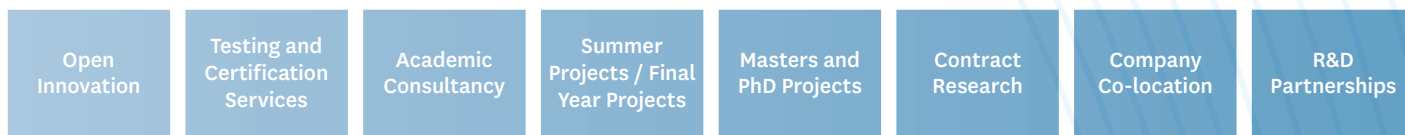


Working with the University of Auckland is easy!

A demonstration of the many ways a New Zealand company can overcome business and R&D challenges with The University of Auckland.

TYPES OF CONTRACT RESEARCH AND COMMERCIALISATION ENGAGEMENTS



PROJECT TYPE	TIMING	RESOURCES (PEOPLE INVOLVED)	DURATION	OUTCOME: WHAT THE COMPANY CAN EXPECT
Summer Projects • internships • work placements • research	• Summer break. • Project needs to be identified in advance (e.g. June/July)	• Undergraduate students • Dependent on available student • Company supervision • Can be generic workplace tasks and some research depending on student ability (limited)	10-12 weeks	• Usually at least a short report and presentation
Final (4th) Year Projects Academic term time projects • work placements • group projects	• March-Sept/Oct	• Undergraduate students (teams or individuals) • Usually require people to work with a company and spend time inside that company • Dependent on an available and suitable student • Academic and company supervision • Needs to be technical stretch for students	One semester (3-6 months)	• Usually report and presentation
Masters Student Project	• March-Dec	• Dependent on available and suitable student • Academic and company supervision • Needs to be technical stretch for students approved by University to meet Degree requirements	1 year	• Focused report on a specific topic/ research area
PhD student Project	• On demand • Can start anytime of the year (typically March)	• Dependent on available student • Academic and company supervision • Needs to be technical stretch for students approved by University to meet Degree requirements	3 -4 years	• Dissertation plus focused report on a specific topic/area
Testing and certification services	• On demand	• Various testing services provided	Open - as required	• Use of facilities and equipment and support to optimise use • Opportunity to up-skill/train industry
Academic Consultancy	• On demand	• Academic as project manager & owner • Typically for a fixed duration and dependent upon academics availability and teaching workload	Open - as required	• Technically challenging problems addressed
Contract Research	• On demand	• Academic as project manager & owner. Students & technicians if required, dedicated UniServices management • Dedicated resources on project	Open - as required	• Unique IP: <i>you pay for it, you own it</i>
Company Co-location	• On demand	• Company staff co-located within the university's multidisciplinary and industry clusters • Staff integrated into high-tech environment	Open - as required	• Environment that supports company innovation
Open Innovation Research and technology strategy consulting	• On demand	• UniServices business managers and commercialisation managers, cross-discipline and faculty staff, some students • Dedicated UniServices management	Options range from half day workshop to 12 week project	• Outputs in the form needed for business
R&D Partnership (long-term collaboration)	• On demand • Long-term collaboration	• Academic as project manager & owner, involves a variety of individuals across multiple disciplines and departments. • Dedicated UniServices management • Dedicated resources on project • Overarching 'Framework Agreement'	Preferably on-going. Builds relationship beyond fee for service contract research	• Can include licencing and accessing University IP and specific technologies • May include access to commercialisation support, stage-gate and investment committees • Unique IP: <i>you pay for it, you own it</i> • Access to free Open Innovation